


For Six Month Period Ending NOV 30, 2010 
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant

(b) Registration No.

Scottish Enterprise (doing business as Scottish
Development Intl and SCTR Ltd)

3013

(c) Business Address(es) of Registrant

See List

2. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address(es)

Yes ☐

No ☐

(2) Citizenship

Yes ☐

No ☐

(3) Occupation

Yes ☐

No ☐

(b) If an organization:

(1) Name

Yes ☐

No ☒

(2) Ownership or control

Yes ☐

No ☒

(3) Branch offices

Yes ☐

No ☒

(c) Explain fully all changes, if any, indicated in items (a) and (b) above.

Branch office located in New York moved to:

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4 AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐

No ☒

If yes, have you filed an amendment to the Exhibit C?

Yes ☐

No ☐

If no, please attach the required amendment.

NSD/CES/REGISTRATION UNIT
2010 DEC 27 AM 9:22

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name	Position	Date connection ended
Elaine Hovey	V/P	August 30, 2010

- (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence address	Citizenship	Position	Date assumed
Daniel Cusick	214 Commonwealth Ave Apt 3 Boston, MA 02116	British	Director	1/19/2009 3rd notification of registration

5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☐

If yes, identify each such person and describe his service.

- (b) Have any employees or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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- (c) During this 6 month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence address	Citizenship	Position	Date assumed
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish the following information:

Name of foreign principal

Date of termination

8. Have you acquired any new foreign principal² during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish the following information:

Name and address of foreign principal

Date acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principals² whom you continued to represent during the 6 month reporting period.

Scottish Enterprise
150 Broomielaw, 5 Atlantic Quay
Glasgow, Scotland
G2 8LU

10. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A³

Yes ☐

No ☐

Exhibit B⁴

Yes ☐

No ☐

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during the 6 month period?

Yes ☐

No ☒

If yes, have you filed an amendment to these exhibits?

Yes ☐

No ☐

If no, please attach the required amendment.

² The term "foreign principal" includes, in addition to those defined in Section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9).) A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on Form NSD-3 (Formerly CRM-157), sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form NSD-4 (Formerly CRM-155), sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

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11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Scottish Enterprises carries out activities through Scottish Development and SCTR, Limited. The activities of Scottish Development Intl consist of publicizing Scotland as a region of US commercial and industrial investment and development, seeking potential US investors and developing links between Scottish Enterprise and such investors.

The activities of SCTR, Limited consist in publicizing and assisting Scottish companies with opening operations in the United States.

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12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates and places of delivery, names of speakers and subject matter.

Foreign Principal - Scottish Enterprise

Political activity - Promotion of business development in Scotland, and export trade from Scotland on behalf of the British government to the United States.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies⁶.

Date	From whom	Purpose	Amount
See attached schedules			

\$2,109,861.31

Total

(b) RECEIPTS - FUND RAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign⁷, any money on behalf of any foreign principal named in items 7, 8, or 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D⁸ to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date _____

(c) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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^{6, 7} A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

⁸ An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

⁹ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS – MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☒ No ☐

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To whom	Purpose	Amount
See attached schedules			

\$2,504,474.14

Total

(b) DISBURSEMENTS – THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, or 9 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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(c) DISBURSEMENTS – POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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^{10, 11} Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials¹²?
 Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

Scottish Enterprise, Glasgow, Scotland

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

See schedule of receipts as identified on page 5, question 14 (a)

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- | | | | |
|--|--|---|--|
| <input checked="" type="checkbox"/> Radio or TV broadcasts | <input checked="" type="checkbox"/> Magazine or newspaper articles | <input type="checkbox"/> Motion picture films | <input checked="" type="checkbox"/> Letters or telegrams |
| <input checked="" type="checkbox"/> Advertising campaigns | <input checked="" type="checkbox"/> Press releases | <input checked="" type="checkbox"/> Pamphlets or other publications | <input checked="" type="checkbox"/> Lectures or speeches |
| <input type="checkbox"/> Internet | <input checked="" type="checkbox"/> Other (specify) <u>Electronic group and executives</u> | | |

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- | | | |
|--|--|--|
| <input type="checkbox"/> Public officials | <input checked="" type="checkbox"/> Newspapers | <input type="checkbox"/> Libraries |
| <input type="checkbox"/> Legislators | <input checked="" type="checkbox"/> Editors | <input checked="" type="checkbox"/> Educational institutions |
| <input checked="" type="checkbox"/> Government agencies | <input checked="" type="checkbox"/> Civic groups or associations | <input type="checkbox"/> Nationality groups |
| <input checked="" type="checkbox"/> Other (specify) <u>Industry group and executives</u> | | |

21. What language was used in the informational materials:

- ☒ English ☐ Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

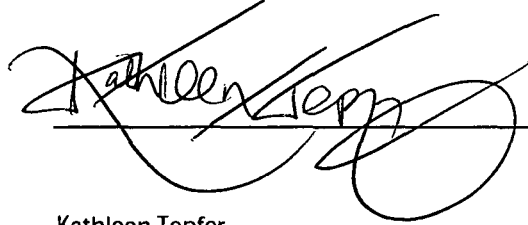
¹² The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

VI – EXECUTION

In accordance with 28 U.S.C. §1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

12/23/10

(Type or print name under each signature¹³)

Kathleen Tepfer

MSD/CES/REGISTRATION UNIT
2010 DEC 27 AM 9:12

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

UNITED STATES DEPARTMENT OF JUSTICE
FARA REGISTRATION UNIT
National Security Division
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your Supplemental Statement:

1. Is your answer to Item 16 of Section V (Informational Materials -- page 8 of Form CRM-154, formerly Form OBD-64-Supplemental Statement):

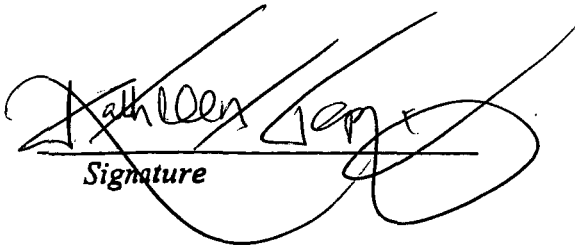
YES Yes or NO _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

YES _____ or NO _____

(If your answer to question 2 is "yes" please forward for our review copies of all material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)


Signature

12/23/10
Date

Kathleen Tepfer

Please type or print name of
Signatory on the line above

VP - North America

Title

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2010 DEC 27 AM 9:12



U.S. Department of Justice

National Security Division

Washington, DC 20530

THIS FORM IS TO BE AN OFFICIAL ATTACHMENT TO YOUR CURRENT SUPPLEMENTAL
STATEMENT - PLEASE EXECUTE IN TRIPLICATE

SHORT-FORM REGISTRATION INFORMATION SHEET

SECTION A

The Department records list active short-form registration statements for the following persons of your organization filed on the date indicated by each name. If a person is not still functioning in the same capacity directly on behalf of the foreign principal, please show the date of termination.

Short Form List for Registrant: Scottish Enterprise

Last Name	First Name and Other Names	Registration Date	Termination Date	Role
Tepfer	Kathleen	12/27/1999		
Hovey	Elaine	03/01/2006	→ 8/30/10	✓IP
Lancastle	Calum	08/17/2006		
Boyle	Angela	10/31/2006		
Jones	Philip	07/06/2010		

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2010 DEC 27 AM 9:12



U.S. Department of Justice

National Security Division

Washington, DC 20530

SECTION B

In addition to those persons listed in Section A, list below all current employees rendering services directly on behalf of the foreign principals(s) who have not filed short-form registration statements. (Do not list clerks, secretaries, typists or employees in a similar or related capacity). If there is some question as to whether an employee has an obligation to file a short-form, please address a letter to the Registration Unit describing the activities and connection with the foreign principal.

Name	Function	Date Hired

Signature: _____

Date: _____

12/23/10

Title: _____

VP, America

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2010 DEC 27 AM 9:12

SCTR LIMITED
and
SCOTTISH DEVELOPMENT INTERNATIONAL

FARA Report - Financial Information - IV

June 1, 2010 to November 30, 2010

Registration No. 3013

Page 5, #14 (a) Receipts - Monies

Boston, MA

<u>Dates</u>	<u>From Whom</u>	<u>Purpose</u>		
Various	Various Refunds	Refunds of Expenses	\$	72,561.07
<u>2010</u>				
June 25	Scottish Enterprise	Expenditures		100,000.00
Nov. 5	Scottish Enterprise	Expenditures		<u>150,000.00</u>
			\$	<u>332,561.07</u>
Total receipts for Scottish Development International				\$ <u>332,561.07</u>

<u>Dates</u>	<u>From Whom</u>	<u>Purpose</u>		
Various	Various Customers	Office services	\$	77,300.24
<u>2010</u>				
June 14	Scottish Enterprise	Expenditures		150,000.00
June 29	Scottish Enterprise	Expenditures		250,000.00
July 22	Scottish Enterprise	Expenditures		220,000.00
Aug. 13	Scottish Enterprise	Expenditures		180,000.00
Sept. 2	Scottish Enterprise	Expenditures		180,000.00
Sept. 28	Scottish Enterprise	Expenditures		300,000.00
Oct. 18	Scottish Enterprise	Expenditures		150,000.00
Nov. 18	Scottish Enterprise	Expenditures		<u>270,000.00</u>
			\$	<u>1,777,300.24</u>
Total receipt for SCTR Limited				\$ <u>1,777,300.24</u>
Total receipts				\$ <u>2,109,861.31</u>

SCTR LIMITED
AND
SCOTTISH DEVELOPMENT INTERNATIONAL
CASH DISBURSEMENTS
JUNE 1 TO NOVEMBER 30, 2010
REGISTRATION NO. 3013

DESCRIPTION	SCTR	SDI	TOTAL
U.K. TRAVEL	2,086.73	1,549.83	3,636.56
NON U.K. TRAVEL	114,775.46	108,348.43	223,123.89
U.K. SUBSISTENCE	1,553.28	1,948.65	3,501.93
NON U.K. SUBSISTENCE	30,139.84	17,512.59	47,652.43
RENT	351,954.61	77,631.77	429,586.38
INSURANCE	314,203.30	70,138.37	384,341.67
PRINTING & STATIONERY	10,550.10	11,370.08	21,920.18
TELEPHONE & TELEGRAPH	63,285.83	12,841.23	76,127.06
POSTAGE	7,731.18	3,329.07	11,060.25
GENERAL EXPENSE	30,341.93	37,347.43	67,689.36
SUBSCRIPTIONS	1,149.65	2,645.20	3,794.85
TAXES	61,042.71	1,254.19	62,296.90
HOSPITALITY - NON U.K.	9,586.16	22,585.80	32,171.96
CATERING	3,471.34	1,776.27	5,247.61
PROFESSIONAL FEES	29,980.46	0.00	29,980.46
LOCAL SALARIES	811,973.61	200,063.91	1,012,037.52
EQUIPMENT PURCHASE	17,459.67	41,126.27	58,585.94
EQUIPMENT LEASING	0.00	2,199.24	2,199.24
AUTO EXPENSE	(3,077.80)	(2,473.63)	(5,551.43)
MARKETING	628.25	18,520.61	19,148.86
FOREIGN EXCHANGE LOSS (GAIN)	24.96	0.16	25.12
UTILITIES	5,774.32	0.00	5,774.32
SPECIAL EVENTS	0.00	1,350.79	1,350.79
MAINTENANCE & REPAIRS	7,366.33	1,405.96	8,772.29
TOTAL	1,872,001.92	632,472.22	2,504,474.14

Scottish Enterprise
June 1, 2010 to November 30, 2010
Registration No. 3013

Page 8- No. 19

One public relations consultant was employed:

Weber Shandwick
101 Main Street, 8th Floor
Cambridge, MA 02142

One advertising firm was employed:

Weber Shandwick
101 Main Street, 8th Floor
Cambridge, MA 02142

During this period the organization made presentations or had exhibits at the following:

NYU International Hospitality Conf.	June 6, 2010	New York, NY
Global Petroleum Show	June 8, 2010	Calgary, AB
International Soc. for Stem Cell Research	June 15, 2010	San Francisco, CA
BIO 2011	June 27, 2010	Washington, DC
Summer Fancy Foods	June 27, 2010	New York, NY
Learning Journey	June 28, 2010	New York, NY
Food & Drink	June 28, 2010	New York, NY
ICWS	July 5, 2010	Miami, FL
SEMICON West 2010	July 13, 2010	San Francisco, CA
Globalscot & Target Companies	July 18, 2010	Seattle, WA
GOV Energy	Aug. 16, 2010	Dallas, TX
Jt. Reception with Scottish Affairs Office	Aug. 22, 2010	Seattle, WA
DEFSEC	Sept. 13, 2010	Halifax, Nova Scotia
AppNation	Sept. 13, 2010	El Segundo, CA
UKTI/SDI Trade Mission Luncheon	Sept. 14, 2010	Houston, TX
BioPharma America 2010	Sept. 15, 2010	Boston, MA
Oracle Open World	Sept. 19, 2010	San Francisco, CA
OWET Energy Ocean Conference	Sept. 28, 2010	Portland, OR
Smart City Learning Journey	Oct. 1, 2010	Miami, FL & Houston, TX
World Stem Cell Summit	Oct. 4, 2010	Detroit, MI
AWEA Offshore Wind Conference	Oct. 5, 2010	Atlantic City, NJ
GridWeek 2010	Oct. 18, 2010	Washington, DC
Boeing Technology Alliance Conference	Oct. 18, 2010	El Segundo, CA
Scotland's Food & Drink Visit	Oct. 18, 2010	Toronto, Ontario
UKTI Aid Funded Business	Oct. 18, 2010	Washington, DC
Canadian Marine Energy Mission & Attendance at Ocean Renewable Annual Conference	Oct. 20, 2010	Halifax, Nova Scotia & Vancouver, BC
BABC Fall Aerospace Conference	Nov. 3, 2010	Bellevue, WA
Leadership, Ambition & Innovation LJ	Nov. 6, 2010	NY, NY & Boston, MA
Lena Wilson, VIP Visit	Nov. 7, 2010	NY & Washington, DC
Global Connect Event	Nov. 10, 2010	New York, NY
St. Andrew's Day	Nov. 30, 2010	San Francisco, CA

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2010 DEC 27 AM 9:12

Scottish Enterprise
FARA Report, Supplement to Part III 11, Activities
November 30, 2010

These goals have been pursued by branches of Scottish Enterprise located in the United States by means of mail, telephone contacts, seminars, exhibitions, advertising in U.S. publications and electronic media and personal visits by officers of the registrant with representatives of U.S. business organizations. They have also been pursued by providing assistance to Scottish companies to begin operations in the U.S. by providing temporary office space and services.

Scottish Enterprise
FARA Report, Business Addresses

Scottish Development International

28 State Street
Suite 2300
Boston, MA 02109-1775

2570 North First Street
Suite 440
San Jose, CA 95131

Highland Oaks, Suite 130
1020 31st Street
Downers Grove, IL 60515

10375 Richmond Avenue, Ste 1300
Houston, TX 77042

5 Penn Plaza
19th Floor
New York, NY 10001

SCTR Limited offices:

Operations are now run out of the above offices.

Scottish Enterprise
FARA Report
Registration 3013
Rider

Scottish Enterprise is being represented in the United States by 2 divisions. The 2 divisions are being maintained for accounting purposes. They operate out of the same offices.

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2010 DEC 27 AM 9:13